

COMPANY PROFILE



ABOUT US





A Brief Story About The Company

Robsman Investment is Namibia's premier provider of comprehensive cleaning solutions, strategically located in Windhoek. Established in 2014, our company has swiftly risen as a trusted name in the cleaning industry. We are committed to delivering quality, efficiency, and sustainability while creating clean and welcoming environments for our clients.

With a team of 52 permanent and 10 fixed-term employees, we serve a diverse clientele, including government offices, healthcare facilities, corporate sectors, and private residences. Our mission is to provide unparalleled cleaning services that exceed client expectations, enhance workplace well-being, and contribute to environmental sustainability.



Cleanliness Crafted, Excellence Delivered.



VISION

To be the most respected and leading provider of contract cleaning and facilities support services in Namibia, recognised for service excellence and environmental responsibility.



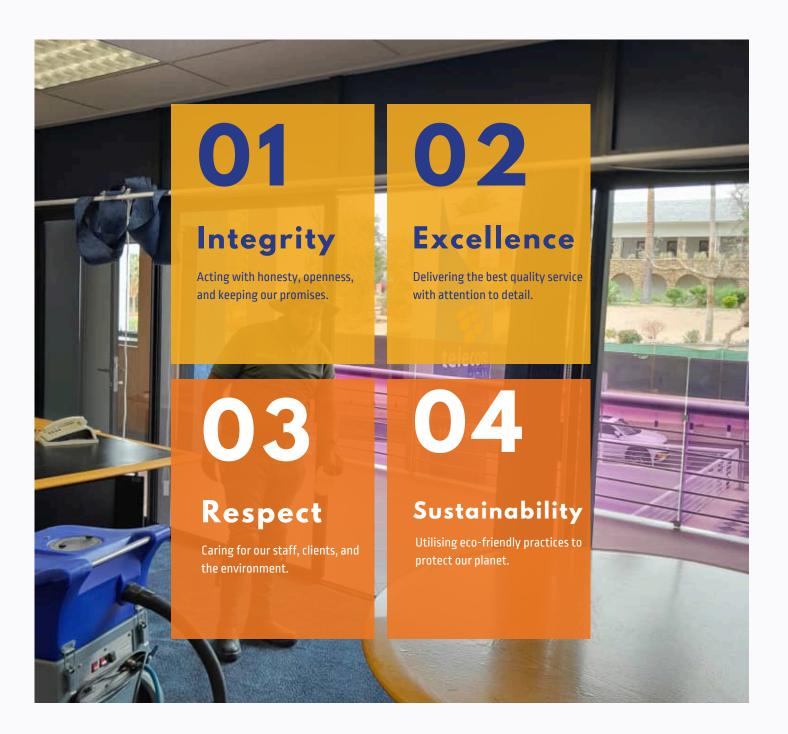
MISSION

To deliver the highest quality cleaning services by exceeding client expectations through continuous improvements in quality, service, and productivity.





VALUES

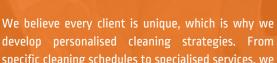




CHALLENGES WE SOLVE

- Maintaining high hygiene standards in diverse settings.
- Providing customised cleaning solutions tailored to client needs.
- Ensuring sustainable and environmentally conscious practices.
- Enhancing productivity and employee well-being through clean spaces.





specific cleaning schedules to specialised services, we cater to the exact requirements of each client.



Ensuring sustainable and environmentally conscious practices

We prioritise eco-friendly methods by using biodegradable cleaning products and energy-efficient equipment. Our approach minimises environmental impact while maintaining the highest cleaning standards.



Enhancing productivity and employee well-being through clean spaces

A clean workplace promotes productivity and reduces health risks. Our services create hygienic environments that boost employee morale and contribute to overall organisational success.





OUR SERVICES

Office Cleaning

Ensuring hygienic and productive work environments.



Landscaping

Enhancing outdoor aesthetics and environmental quality.



Floor Treatment

Expert care for various flooring types.



Carpet & Upholstery Cleaning

Deep cleaning to extend the life of fabrics



Window Cleaning

Professional streak-free cleaning for clear views



Supply, Delivery & Manufacturing of Cleaning Materials

We Manufacture quality Cleaning Materials



Cleanliness Crafted, Excellence Delivered



WHY CHOOSE US

Expertise

Eight years of industry experience with a proven track record.

Comprehens ive Services

From office cleaning to specialised services like window and upholstery cleaning.

Eco-Friendly Practices

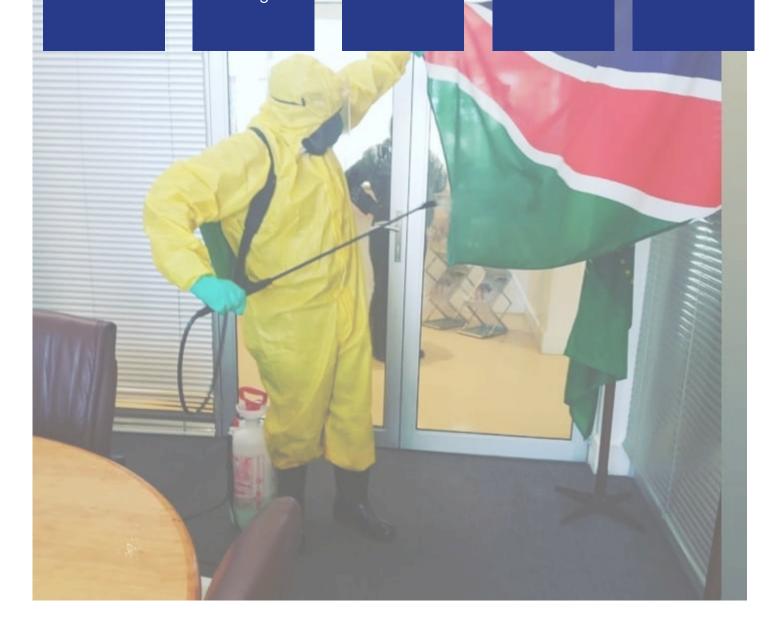
Commitment to sustainability with green cleaning methods.

Customer-Centric Approach

Tailored solutions and exceptional customer support.

Highly Skilled Workforce

Trained professionals who uphold the highest industry standards.





OUR APPROACH

A

Professional Training

Continuous development ensures our team is equipped with the latest techniques.

Quality Assurance

Regular inspections and feedback mechanisms guarantee high standards.

Tailored Solutions

Customised cleaning plans to meet unique client needs.

Eco-Friendly Commitment

Environmentally sustainable practices in all operations.





2014 Company founded by Kleopas Shipiki.

• Supply of Cleaning Materials to various companies and Ministries

2017 Expanded services to include government offices and hospitals.

 Cleaning of private homes around Windhoek, Rundu, Walvis, and Outjo

2019

- Cleaning of high walls and windows for Ministry of Labour
- Bank of Namibia (Oshakati) Garden Maintenance

2020

- Completed high-profile projects like the Presidential Hangar at Eros Airport.
- Cleaning Airport Terminal Hosea Kutako International Airport with Nexus
- Carlo Upholstery Cleaning

2021

• PS Investment Cc - Office Cleaning

2022

• National Assembly - Cleaning

2023

• Telecom Namibia (Northern) - Cleaning

2024

- Afrideca Construction
- Telecom Head Office and Surrounding Areas
- · Havi Properties



MARKET ANALYSIS

The Namibian cleaning industry is witnessing robust growth, driven by heightened awareness of hygiene. Robsman Investment has capitalised on this trend, building a solid reputation for quality, reliability, and innovation.

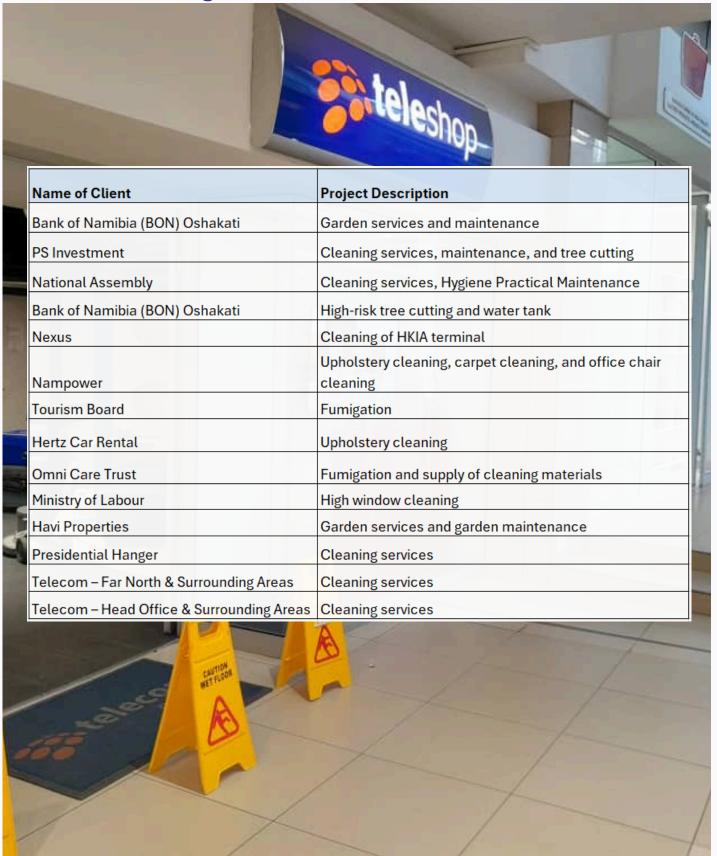
Strengths:

- Expert workforce with ongoing training programmes.
- Strong financial foundation for sustained growth.
- · Proven track record with high-profile clients.





List of Major recent Clients



KEY FACTORS



01

Quality

Our commitment to excellence ensures we deliver top-tier cleaning services with attention to detail and the highest industry standards.

02

Sustainability

We integrate environmentally friendly practices into our operations, using biodegradable products and energy-efficient techniques to reduce environmental impact.

03

Client-Centricity

We place our clients at the heart of everything we do, customising our services to meet their specific needs and expectations.





COMPETITIVE ADVANTAGE

Niche

We offer specialised cleaning solutions, including eco-friendly practices, tailored to meet the unique demands of industries such as healthcare, corporate offices, and government facilities, setting us apart from competitors.

Easy

We prioritise seamless client relationships, providing responsive customer support and adaptable cleaning schedules that enhance the experience and satisfaction of our clients.

Agile

Our ability to adapt to evolving client needs and industry trends ensures that we deliver solutions aligned with market demands, maintaining a competitive edge in the cleaning industry.

Compact

Our focused and efficient service delivery model ensures high-quality results without unnecessary complexity, offering clients value for their investment.

Function

We combine professionalism and expertise to ensure that our services improve operational efficiency and enhance the overall productivity of our clients' environments.

Trend

As pioneers in sustainable cleaning practices, we embrace innovations such as green cleaning products and energy-efficient methods, leading the way in environmentally conscious cleaning.



















CLIENT SUCCESS STORIES



During the bid period, this company has proven to be a reliable supplier as they ensured timeously delivery of the service.

ROBSMAN INVESTMENT performance was entirely satisfactory, and our office highly recommend them for any services they intend to apply or undertake.

Ms. Emerita Mofuka - National Assembly

DB-Ndhlovu Icon Architects

Robsman Investment clearly demonstrated that they are a capable, cooperative and reliable sub contractor.

In each of the projects they showed great strength and ability to ensure that the project remained adequately resourced in terms of labour, cash flow as well as plant and equipment.

Ms Delisa B Ndhlovu- Director
DB-Ndhlovu Icon Architects Inc



Havi Properties Pty Ltd partnered with **Robsman**Investment for manhole cleaning, parking area repainting, and dry garden landscaping. Under Mr. Kleopas Shipiki's leadership, the team delivered exceptional results with professionalism and attention to detail.

The project significantly enhanced the property's appearance, showcasing Robsman's commitment to quality and reliability. Havi Properties highly recommends Robsman Investment CC for their outstanding service.

Diina Shitula- Managing Director



One of **Robsman Investment** most impressive aspect is their attention to detail.

They ensure every area is cleaned to the highest standard, and they use high-quality cleaning products equipment.

This has greatly contributed to creating a pleasant and hygienic work environment for our clients and employees.

Frans Atshipara-Senior Manager: Procurement



Robsman Investment has been providing carpet and upholstery cleaning services to NamPower on ad hock basis.

I am satisfied with the services rendered to us and recommends them for similar service.

Matheus Shipiki -Property Manager





THANK YOU

 ${\bf Partner\ with\ Robsman\ Investment-Crafting\ Cleanliness,\ Delivering\ Excellence}$

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Kleopas Shipiki

CEO & Founder

A visionary leader with over 10 years in the cleaning industry.

OUR TEAM



Martha Idhenga

Executive: Business Strategies & Performance

Skilled in strategic planning and operational efficiency.

Veikko Nghiwete

Safety Officer

Ensures compliance with safety regulations

Elina Johannes

Cleaning Supervisor

Manages daily operations for seamless service delivery.